

# Trade Mission to Qatar & the United Arab Emirates

## March 21<sup>st</sup> – March 28<sup>th</sup>, 2008

### Doha, Qatar; Dubai & Abu Dhabi, UAE

Do you want to expand your business globally? Are you looking for that dynamic market unknown to many Americans? If so, then the US Commercial Service and the East Michigan District Export Council invites you on a trade mission to Qatar and The United Arab Emirates (UAE).



#### Trade Mission Benefits:

Led by the East Michigan District Export Council and the U.S. Commercial Service, this mission is focused on helping you export your products and services. Featuring meetings with pre-screened businesses facilitated by the U.S. Commercial Service in Qatar and the UAE, we will help you do business faster and more profitably. This mission will focus on the following industries: **medical equipment/services; information technologies; energy conservation/renewable resources/environmental technologies; and legal services.** **If your company's product or service is not in one of these sectors, and you are interested in the mission, we will try to accommodate you.** There will also be networking receptions organized by the U.S. Commercial Service and local chambers of commerce. A briefing on the culture, customs, and business etiquette will occur before departure.

#### Why Qatar & UAE?

These countries have a global development strategy and prudent financial policies that have contributed to impressive economic growth. Both are members of the WTO, and the UAE is currently negotiating a free trade agreement with the US. Strong economic fundamentals and a pro-business approach to economic management have led to high levels of domestic and foreign investment. Reforms have made private ownership and investment more attractive. This development strategy, with strong oil production and fiscal discipline, has resulted in an impressive economic performance.

<b>Fri. March 21<sup>st</sup></b>	Depart Detroit.
<b>Sat. March 22<sup>nd</sup></b>	Arrive Doha PM.
<b>Sun. March 23<sup>rd</sup></b>	Morning briefing; business meetings; reception at the Ambassador's residence. *
<b>Mon. March 24<sup>th</sup></b>	Morning briefing; business meetings. Evening: Depart Doha; Arrive in Dubai.
<b>Tues. March 25<sup>th</sup></b>	Morning briefing; business meetings; reception at the Consul General's residence.
<b>Wed. March 26<sup>th</sup></b>	Briefing with Chamber of Commerce; business meetings; leave for Abu Dhabi in the evening. Arrive in Abu Dhabi
<b>Thurs. March 27<sup>th</sup></b>	Morning briefing; business meetings; lunch at the Chamber of Commerce followed by a reception at the Ambassador's residence.
<b>Fri. March 28<sup>th</sup></b>	Breakfast meeting at the hotel. Leave for Dubai/Detroit.
<b>Fri. March 28<sup>th</sup></b>	Optional day off in Dubai if individuals wish to stay longer.

Total cost of the mission, which includes airfare, hotel, business meetings, ground transportation, and miscellaneous expenses, is \$6,995 per person (price is subject to change).

\* As March 23 is Easter, the U.S. Commercial Service can provide a list of Catholic and Protestant services in Doha.

**Supporting Organizations for the Trade Mission:** Automation Alley, American Arab Chamber of Commerce, Detroit Regional Economic Partnership, World Trade Center Detroit/Windsor, West Michigan District Export Council, Northern Ohio District Export Council, Southern Ohio District Export Council

Please register by February 29<sup>th</sup> 2008.

To register or obtain further information please contact Richard Corson at 248-975-9604 or at [Richard.Corson@mail.doc.gov](mailto:Richard.Corson@mail.doc.gov)  
Participation is limited to 14 companies.